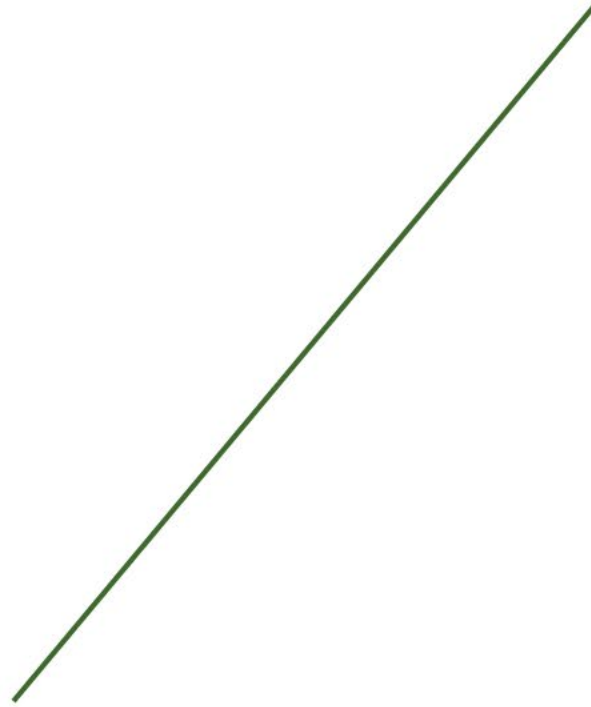


Growing Tomorrow's Excellence, Starts Today!



Jones Loflin

Keynote Speaker | Author



GROW

Create an environment where you can thrive.





What's Required For Growth?



Soil



What's Required For Growth?



Soil



Sunlight



What's Required For Growth?



Soil



Sunlight



Resources



Always Growing

How To Be
A Strong(er) Leader
In Any Season

Jones Loflin

Coauthor of Juggling Elephants and Getting To It

“

A plant will
only grow as
fast as its most
limiting input.

What's Required For Growth?



Soil



Sunlight



Resources



Temperature



SENSIBLE VISION



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Sensible Vision

See

Hear

Smell

Touch

Taste



CULTIVATE

Consistently take actions that create excellence.





Cultivate

Priorities (Study)

3 Ps''

Processes (Labor)

People (Care)

Prioritize Like A Gardener

What do I want to grow?

Where do I need support?

What are the weeds threatening me?

What's the weather for the next few days?



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Processes

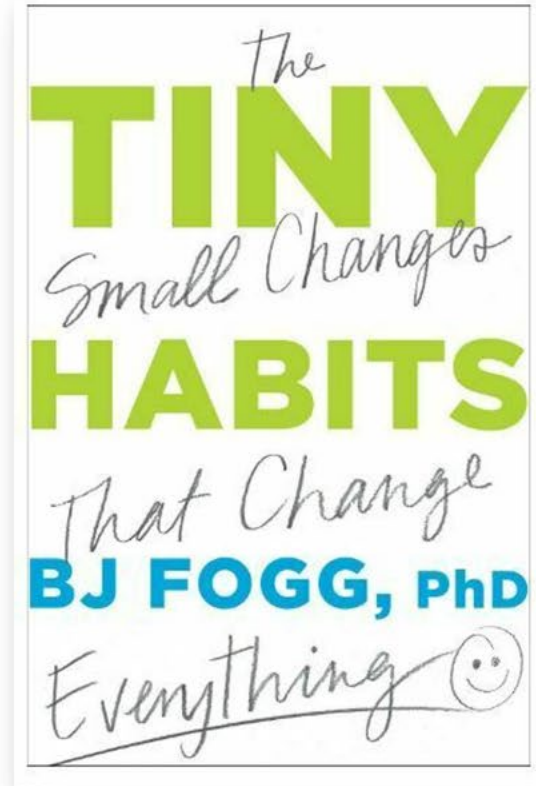


Start A New Process

Motivation

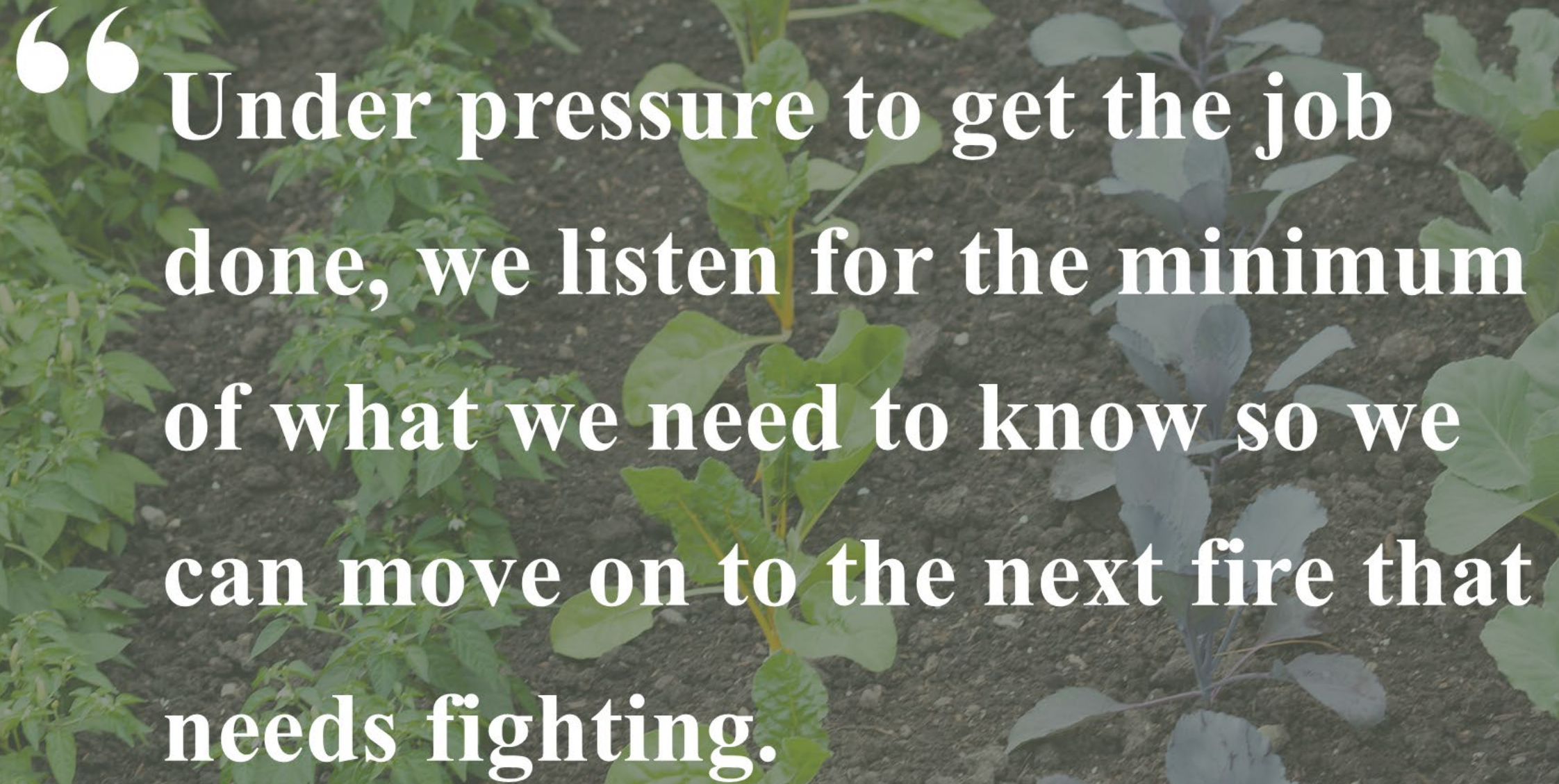
Ability

Prompt



People





“Under pressure to get the job done, we listen for the minimum of what we need to know so we can move on to the next fire that needs fighting.”

-Co-Active Coaching

Cultivating Deeper Conversations

Be curious.

Create more learning moments.

Start questions differently.

Ask questions that give you the most information.

Focus on the person, not the problem.

PRUNE

Reduce obstacles inhibiting your ability to grow excellence.







Pruning

“Removing or reducing anything that is limiting your ability to achieve the outcomes you want because of the physical, mental, emotional, or financial resources they are consuming.”

Where Could You Cut Back To Grow Forward?

- ☐ Micromanaging
- ☐ Always focusing on urgent
- ☐ Attempting too much
- ☐ Perfectionism
- ☐ Procrastination
- ☐ Willingness to say 'Yes'
- ☐ Ineffective meetings
- ☐ E mail/Technology
- ☐ Overanalyzing
- ☐ Vague goals
- ☐ Lack of discipline
- ☐ Unclear expectations
- ☐ Failure to plan
- ☐ Unwillingness to delegate
- ☐ Fear of failure

Your Tool For Quick Pruning

Transfer

Automate

Drop



HARVEST

Celebrate moments when you see excellence happening.



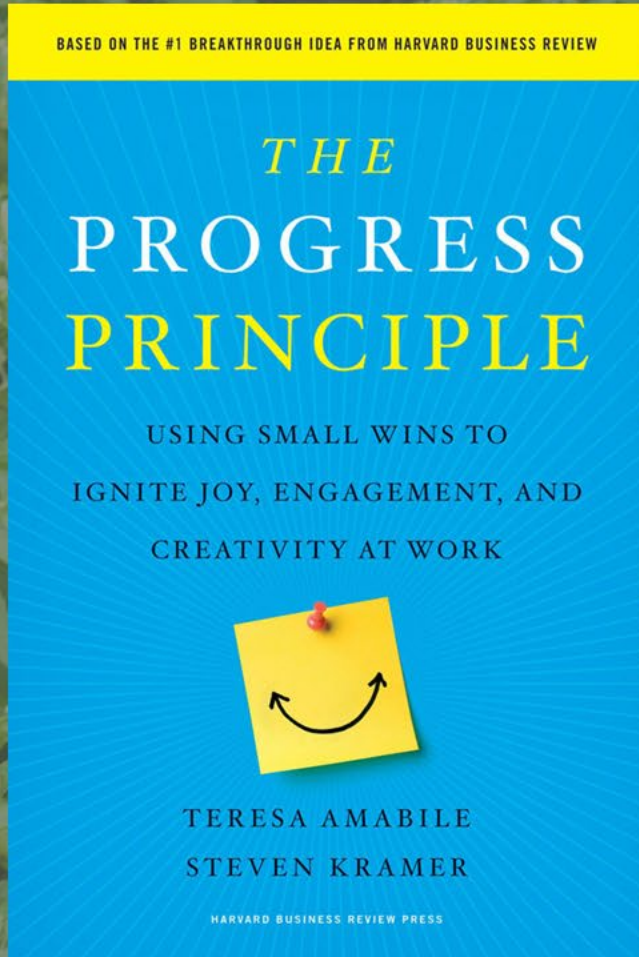


Harvest Moments



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“Of all the things that can boost emotions, motivation, and perceptions during a workday, the single most important is making progress in meaningful work.”

Tomorrow's **excellence** won't happen by chance.

It happens when you create the right **environment**,
cultivate your best **habits**, prune **distractions** and celebrate
progress.

That's how you grow what matters most for your **counties**
and **communities**.





Keep Growing!

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